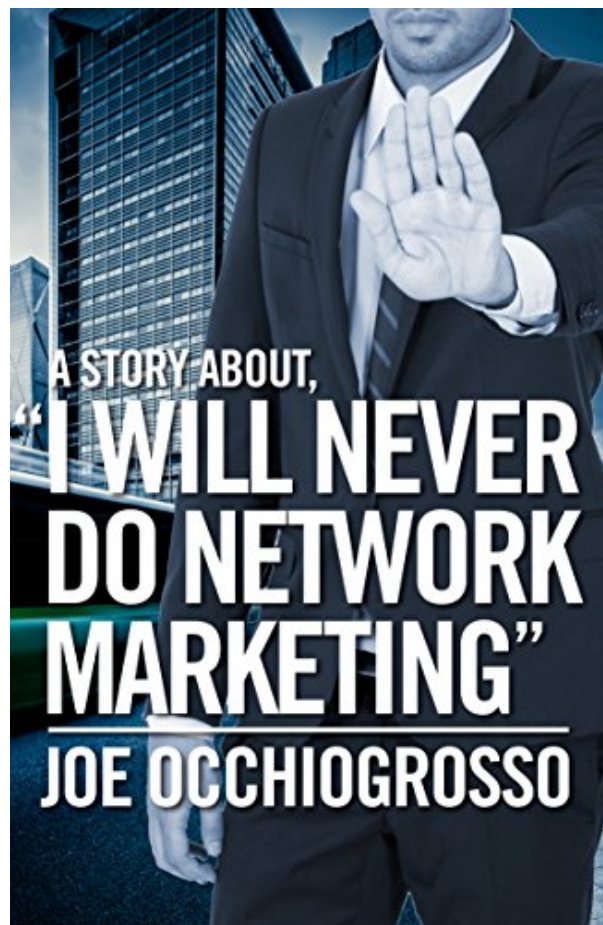
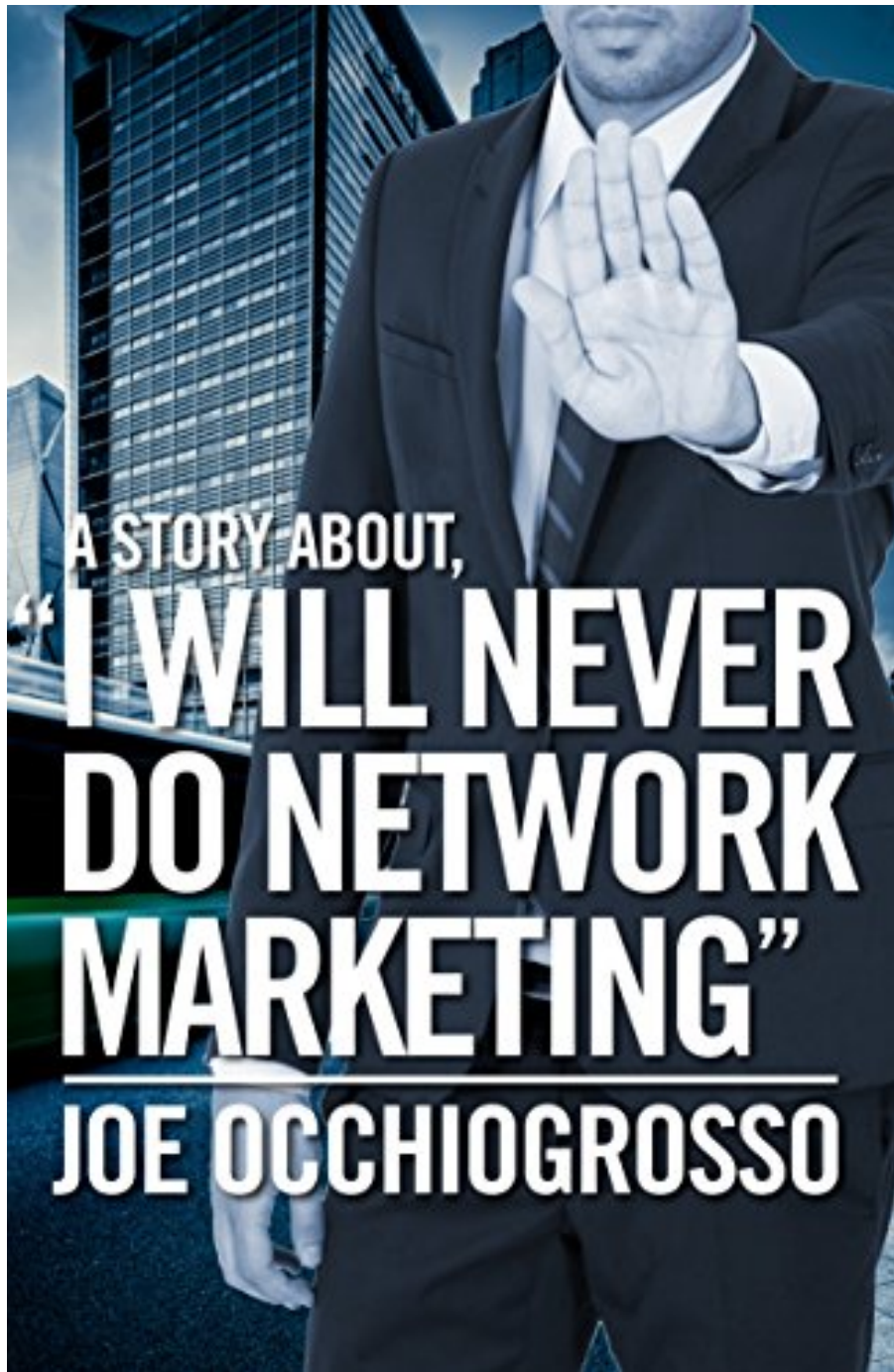


**A STORY ABOUT, "I WILL NEVER DO
NETWORK MARKETING" BY JOE
OCCHIOGROSSO**



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About the Author

Joe Occhiogrosso is one of the most successful network marketing professionals in the world today. A converted life-long pyramid scam skeptic from New York City, he is one of the few people in network marketing history to build a seven-figure residual income in less than one year.

Joe graduated from Rutgers University with degrees in Economics and Philosophy - and the Mr. Rutgers bodybuilding title - at the age of 20. He immediately engaged on a ten-year wild ride on Wall Street trading in the 24 hour global currency markets for major banks.

After the birth of his first child, he started tiring of the one-hour-plus commute, along with the stress of the 24-hour currency trading markets, and decided to start his own traditional business in the suburbs. Joe spent the next five years building a successful payroll and benefits company. He was bought out by a group of private investors, and then started a title insurance agency and grew it to one the best in his home state.

Along the way he had been approached with dozens of network marketing opportunities, but he never really gave the profession much serious thought. Then finally, in 2009 he decided that network marketing was indeed a better way. He decided to go all in, and really become a student of the game. Now Joe has come full circle and spends most of his time training and coaching traditional business leaders on how to become network marketing professionals. For Joe, success begins and ends with others. At the end of the day, it is not about rising above others or leaving them in your wake; it is about how many people you bring along with you, Joe says. Ride your vision, give before you get, invest in yourself and others, and learn how to network.

Joe lives in northern New Jersey with his wife Annmarie, and their three children. Joe enjoys spending time with his family, playing baseball, and serving on the fundraising committee for St. Judes Childrens Hospital. He also participates in annual mission trips to underdeveloped countries.

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I will never do network marketing.

That is what Joe Occhiogrosso firmly said to one of his good friends and business mentors who insisted he take a look at a business opportunity. When Joe realized it was network marketing, he gave his patented answer: I will NEVER do network marketing!

For over a decade Joe was a highly successful institutional currency trader and broker on Wall Street, quickly climbing the corporate ladder at some of the largest banks in the world. Timing is everything, and when Joe finally took a serious look at network marketing, comparing the financial and legal risks of a traditional business to that of a serious home-based residual model, something finally clicked. He was introduced to another opportunity, but this time, he dove in and built big, becoming one of the first people in the network marketing profession to establish a six-figure monthly residual income in less than one year.

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Most helpful customer reviews

3 of 3 people found the following review helpful.

After meeting Joe O last week, I purchased a ...

By Chris winnie

After meeting Joe O last week, I purchased a copy of his book. All I can say is that it really spoke to me, this guy is the real deal. Not only is he humble, he is just a "regular Joe" and his experiences are real and sincere. I am proud to now call him my friend and one of my mentors. How he shares his story and how captures the true essence of network marketing is incredible. This book is a must read and can be the life-changer for anyone that reads it. Everyone that I bring into my organization will get a copy of this book to read. Thanks Joe and I look forward to celebrating success with you and taking that gift and blessing others.

2 of 2 people found the following review helpful.

they quit and give this business model a bad reputation as a scheme

By Amazon Customer

This book truly explains the world of network marketing. Most people who get involved in network marketing from being a traditional employee believe they can become wealthy overnight. So when they fail ,because they do not give themselves the time to learn the right skills to succeed,they quit and give this business model a bad reputation as a scheme. This is far from the truth. This book through a story gives you the real feeling of a network marketer . From one person who feels this business is not for them , to someone who sponsors a successful person in this business , but quits before he gave himself a chance to also succeed from peer pressure from his co workers. I give this book a 5 star rating and a must read for network marketers.

Sincerely

John Tsonis

Self Employed

2 of 2 people found the following review helpful.

A must have in any network marketer's library...

By Michael Keogh

Network marketing has had its share of detractors over the years, but I believe the industry has found its champion in Joe Occhiogrosso. His mission, as witnessed by this book, is to give people an honest view of what it truly means to be a network marketing professional. Told from the vantage point of characters who have a range of success from newbies to seasoned veterans, this book is true to form on the highs and lows experienced by anyone who has ventured into network marketing. I highly suggest this book to anyone who has an entrepreneurial bone in their body and a vision of taking control of their lives and their financial destiny.

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