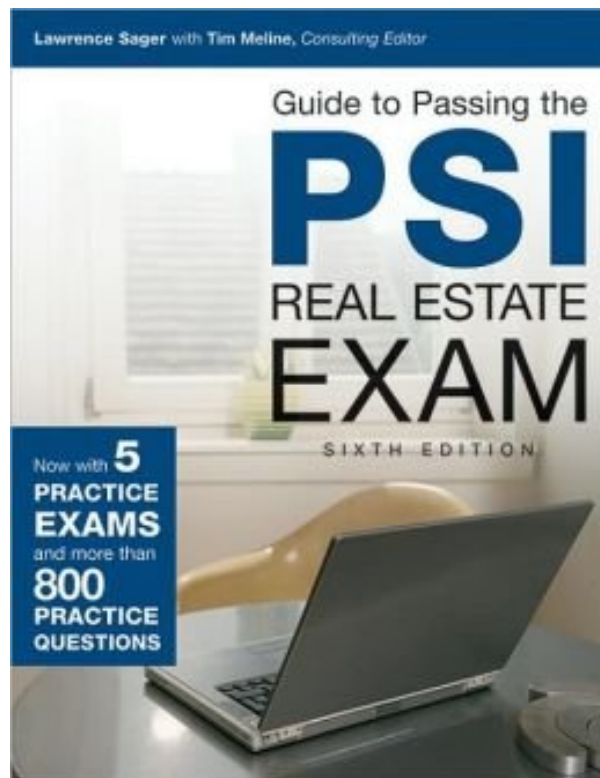


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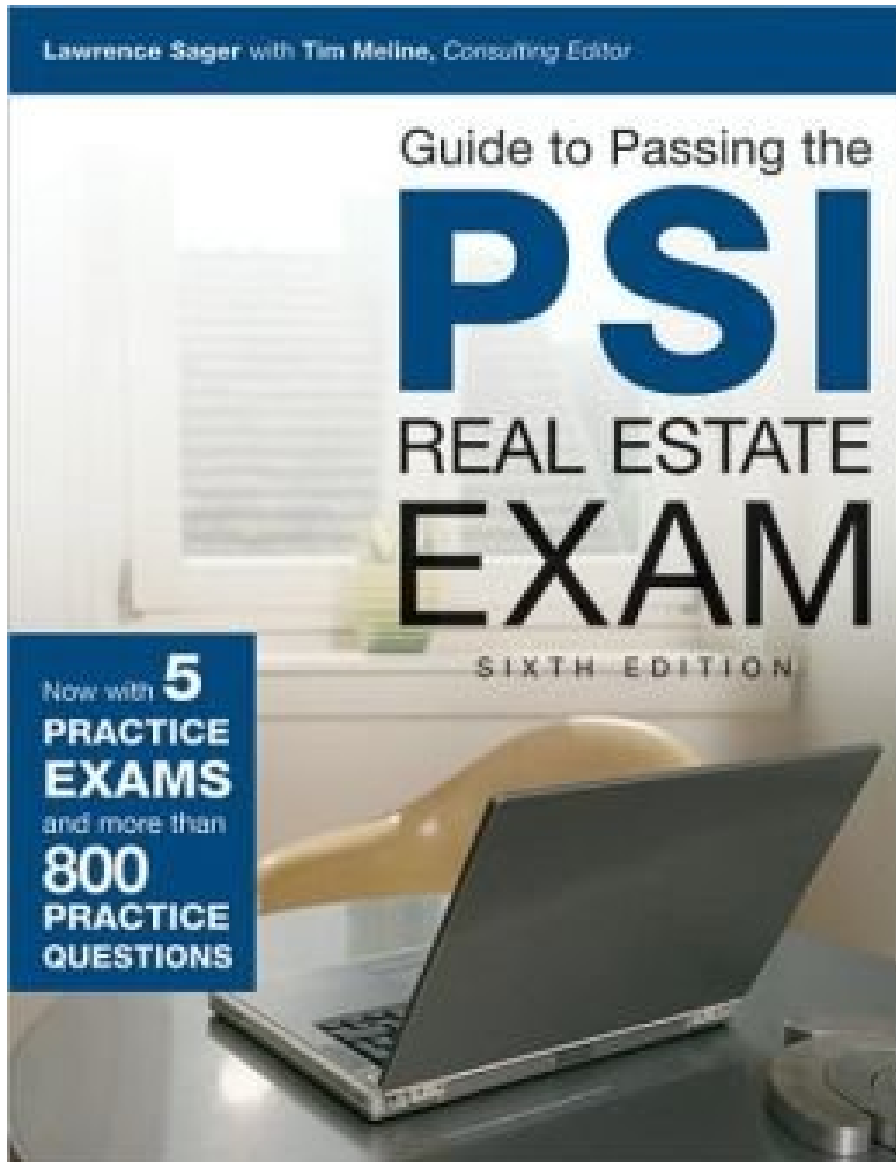
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Based on the PSI Examination content outline, this text provides the latest and most comprehensive PSI information available. It contains more questions and answers for both salesperson and broker candidates preparing for the PSI Real Estate Exam than any other book. Textbook Features: New! Coverage of technology issues and the Mortgage Disclosure Improvement Act addresses current concerns More than 800 questions with rationales help to prepare you for the PSI exam Self-scoring feature in each chapter allows you to track your progress Appendix of mathematical formulas for easy reference Website directory for additional research

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Absolutely Fabulous!!

By David Wrona

Lend me your ears, I'm going to sound like James Brown here, Please , Please, Please, do yourself a big favor & get this excellent book, and let me give you a few tips when taking the exam, first and foremost, relax, read each question 3 times before you make a decision, don't spend more than 4 min. on each question, move on mark that question, that you are having trouble with and come back to it. This book really goes into detail and helps you move along, and slowly builds your confidence. Trust me, you will pass take a deep breath and "Relax" before this book, I had some trouble with the math, and this book will help you!! PSI, also, has a practice test for \$19, you can take before you take the test, that is also worth it. This book is a hands down 5 STARS, Superb!!

8 of 9 people found the following review helpful.

Additional Study Guide

By Carrie M

First, I have zero experience in the practice of real estate. I bought this book after failing my first state (MI) exam two weeks after taking the required Michigan 40-hour course. I literally wrote out EVERY definition in the back of the book, plus read each chapter minus the broker chapter. I used the written definitions as I read through the book and found that the book is so much more thorough than what any 40 hour required class could every cover. I'm thrilled to say that this past Friday I took the test again, and passed! I felt so much better prepared and more confident after using this book (Guide to Passing the PSI Real Estate Exam, 6th Edition Update). My test included many questions I know I would have got wrong, had I not used this book, mainly because it just wasn't covered in the 40-hour course. So, to make a long story short, I would highly recommend this book to anyone who is considering taking the state required course.

11 of 12 people found the following review helpful.

Dispel Your Ignorance

By Michael J. Treacy

Anyone considering taking either their test to be a real estate salesperson or a broker has no doubt attended the requisite classes. Normally this occurs over a period of time. Here in PA a candidate for broker has to attend 240 hours of class room instruction plus deliver multi-year proof of practice.

Even the best of students amongst us is going to forget some of the class room content about Agency, Property Ownership, etc. after numerous classes over a multi-year period (broker).

The Guide to Passing the PSI Real Estate Exam is a great condensed overview of what most states want their broker candidates to demonstrate proficiency in. Included are practice tests so you can be familiar with the way the testing companies structure questions. In addition, each chapter has questions at the end to test a candidate's knowledge of that particular chapters material. The answer key directs you to the section in the chapter you are weak on. I highly recommend this book for anyone considering taking their license test.

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